

## Introduction to Industry Day

### Peter Hall

Ladies and gentlemen,

I'm Peter Hall – the SKA International Project Engineer, and the face behind the e-mail. Thank you for responding so well – it's a pleasure to see you here.

Before asking Harvey Butcher to formally start the day, I want to say very briefly what the day is about. The SKA is a large, but relatively immature, international project which is approaching a phase where extensive industry involvement is needed. Today will tell you more about the project, and give you the opportunity to take part in open discussions about the relationships between the SKA and its future partners. You'll see that we're in the initial stages of finding ways to engage industry in both pre-competitive and procurement phases, and to comply with the many relevant international guidelines for such exercises.

It's an informal day, with opportunities to exchange information and ideas. For the record, we recognize that you've responded to an open invitation and that we're all here to learn and discuss, not to participate in any commercial process, however preliminary.

I hope that by the end of the day you all share something of the SKA vision, that you have some thoughts of your own on how the SKA and your interests might overlap, and that you know how to stay involved with the project, should you wish to do so.

I'd now like to ask Prof Harvey Butcher to start the day's proceedings. Harvey is Executive Director of ASTRON, and a long-time champion of new-generation telescopes such as LOFAR and SKA. He is a member of the International SKA Steering Committee, and is an enthusiast for new industry participation models in astronomy.